



TITLE GUARANTY

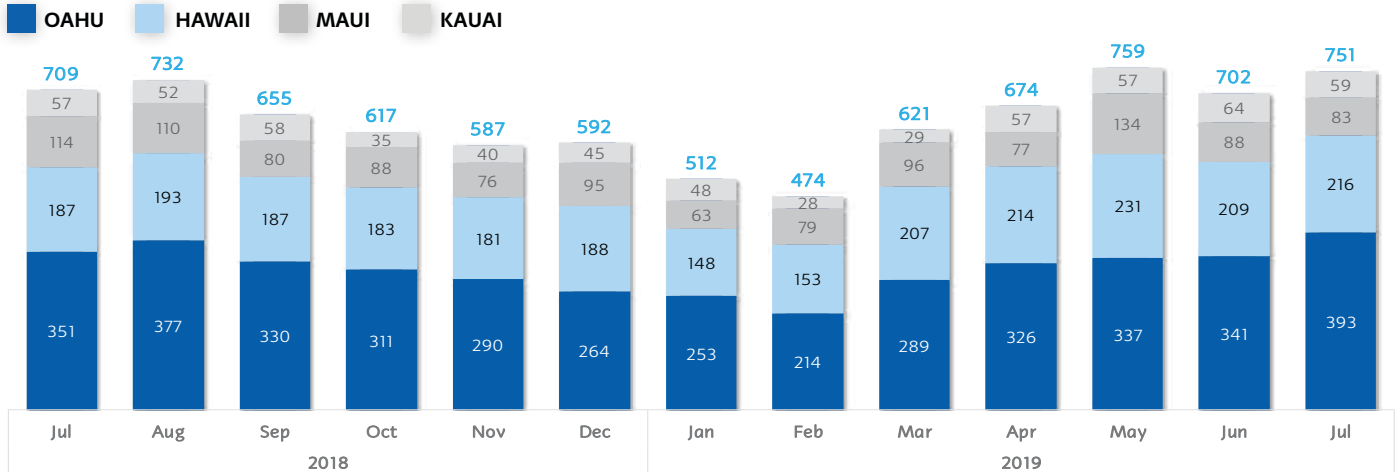
TITLE & ESCROW SERVICES

RESIDENTIAL SALES REPORT JULY 2019

HAWAII

ISLAND SALES

SINGLE FAMILY HOME

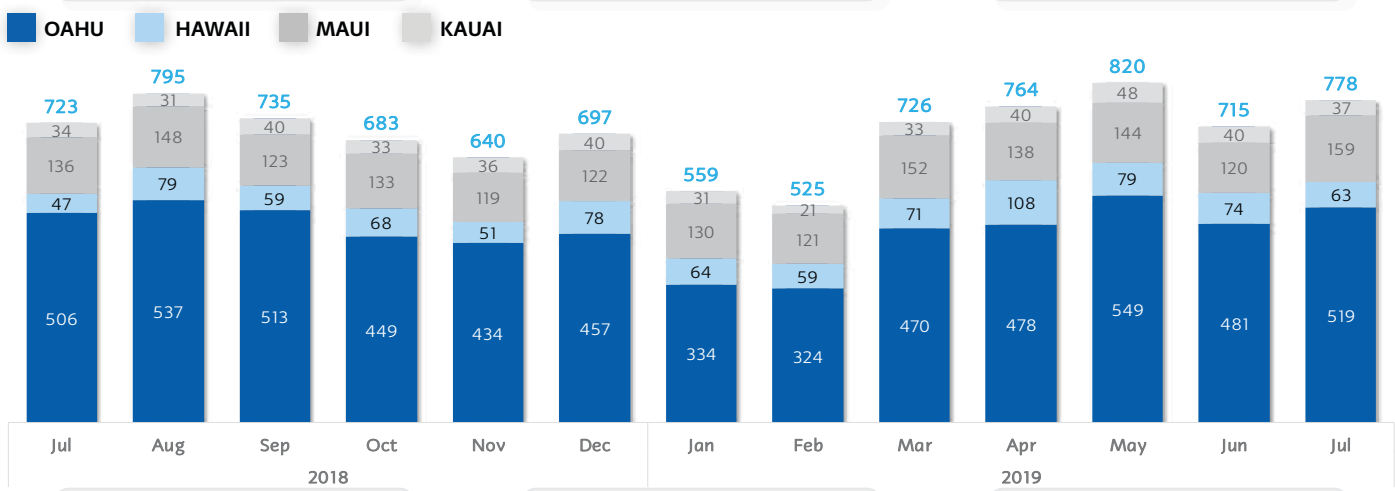


OF SALES
216
 ↑ 3.3% VS. LAST MONTH
 ↑ 15.5% VS. LAST YEAR

MEDIAN SALES PRICE
\$377,000
 ↑ 1.9% VS. LAST MONTH
 ↑ 17.8% VS. LAST YEAR

TOTAL \$ OF SALES
\$109,578,136
 ↑ 9.9% VS. LAST MONTH
 ↑ 18.3% VS. LAST YEAR

CONDOMINIUM



OF SALES
63
 ↓ 14.9% VS. LAST MONTH
 ↑ 34.0% VS. LAST YEAR

MEDIAN SALES PRICE
\$325,000
 ↓ 16.1% VS. LAST MONTH
 ↑ 11.2% VS. LAST YEAR

TOTAL \$ OF SALES
\$33,451,050
 ↓ 12.2% VS. LAST MONTH
 ↑ 55.3% VS. LAST YEAR

information effective 8/1/2019



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Don Watson Real Estate
and Property Management in Hawaii

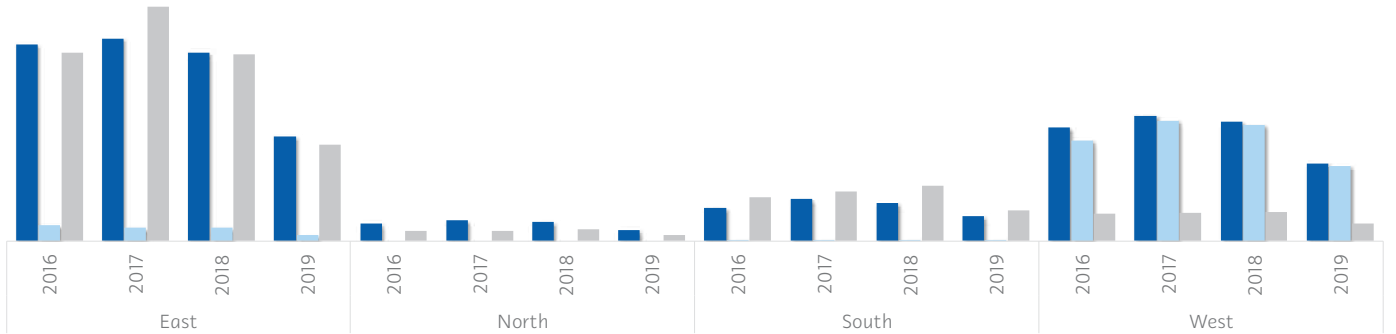


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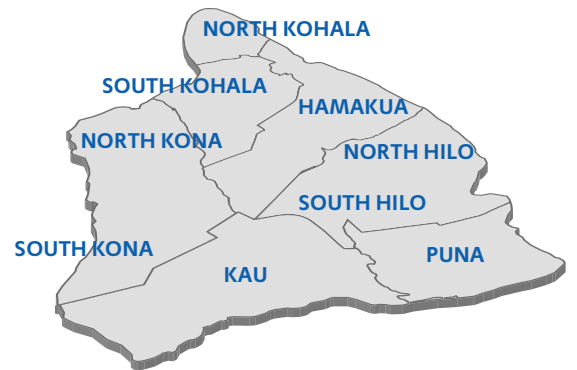
TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR			TOTAL	
EAST	2016	1,247	99	1,196	2,515
	2017	1,284	87	1,490	2,861
	2018	1,197	86	1,185	2,468
	2019	662	36	612	1,310
NORTH	2016	113		66	179
	2017	131		63	194
	2018	122		75	197
	2019	67		39	106
SOUTH	2016	211	7	276	494
	2017	268	5	316	589
	2018	243	9	352	604
	2019	158	5	194	357
WEST	2016	723	637	172	1,532
	2017	795	761	178	1,734
	2018	760	735	184	1,679
	2019	491	477	110	1,078



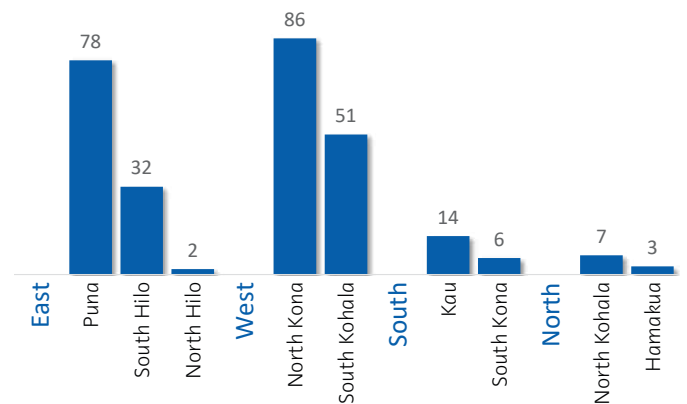
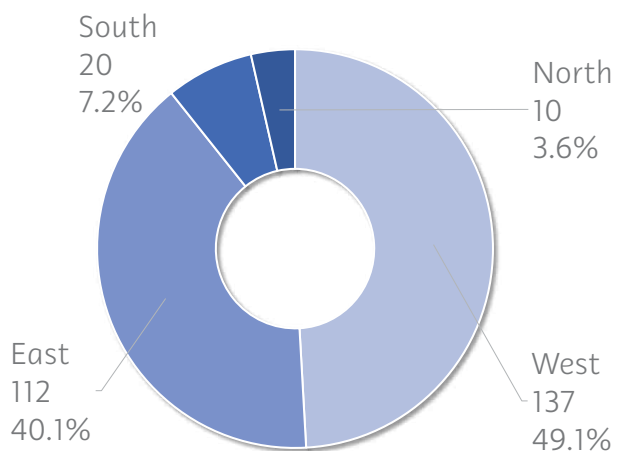
EAST	North Hilo
	Puna
	South Hilo
NORTH	Hamakua
	North Kohala
WEST	North Kona
	South Kohala
SOUTH	Kau
	South Kona

Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

* YTD Sales (#) vs. same period of previous years

OF SALES BY REGION



* Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

HAWAII

JULY 2019

SALES BY REGION (CURRENT MONTH)

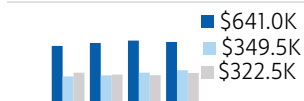
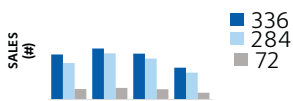
▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WEST	North Kona	49 ▲	\$41.2M ▲	\$600.0K ▼	37 ▲	\$16.5M ▲	\$295.0K ▲	9 ▲	\$11.4M ▲	\$325.0K ▲
	South Kohala	28 ▲	\$23.4M ▲	\$590.0K ▲	23 ▲	\$16.2M ▲	\$511.0K ▼	8 ▲	\$5.1M ▲	\$350.0K ▲
	WEST TOTAL	77 ▲	\$64.6M ▲	\$599.0K ▲	60 ▲	\$32.8M ▲	\$335.0K ▲	17 ▲	\$16.6M ▲	\$325.0K ▲
EAST	Puna	78 ▲	\$20.0M ▲	\$246.3K ▲	--	--	--	73 ▲	\$3.7M ▲	\$27.0K ▼
	South Hilo	29 ▼	\$11.5M ▼	\$370.0K ▲	3 ▼	\$672.0K ▼	\$240.0K ▲	9 ▲	\$3.0M ▲	\$335.0K ▲
	North Hilo	2 ●	\$814.0K ▲	\$407.0K ▲	--	--	--	--	--	--
EAST TOTAL	109 ▲	\$32.3M ▼	\$292.0K ▲	3 ▼	\$672.0K ▼	\$240.0K ▲	82 ▲	\$6.7M ▲	\$30.0K ▼	
NORTH	North Kohala	7 ▲	\$5.0M ▲	\$405.0K ▼	--	--	--	4 ▲	\$935.0K ▲	\$170.0K ▼
	Hamakua	3 ▲	\$1.6M ▲	\$580.0K ▲	--	--	--	4 ▲	\$2.0M ▲	\$314.5K ▼
	NORTH TOTAL	10 ▲	\$6.6M ▲	\$497.5K ▼	--	--	--	8 ▲	\$2.9M ▲	\$259.5K ▼
SOUTH	Kau	14 ▼	\$3.4M ▼	\$265.0K ▲	--	--	--	17 ▼	\$678.9K ▼	\$12.5K ▼
	South Kona	6 ▲	\$2.6M ▲	\$391.5K ▼	--	--	--	5 ●	\$1.2M ▼	\$185.0K ▼
	SOUTH TOTAL	20 ●	\$6.0M ▼	\$312.5K ▲	--	--	--	22 ▼	\$1.9M ▼	\$14.0K ▼

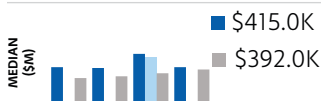
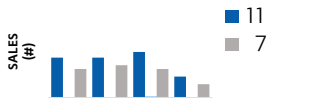
SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

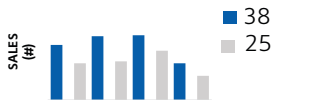
NORTH KONA



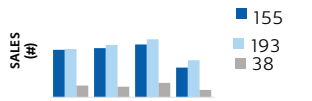
NORTH HILO



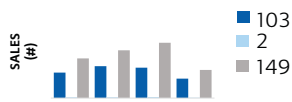
NORTH KOHALA



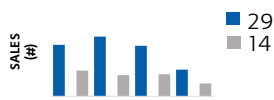
SOUTH KOHALA



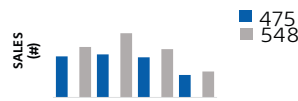
KAU



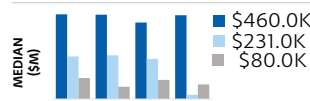
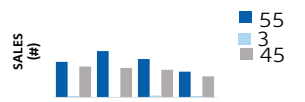
HAMAKUA



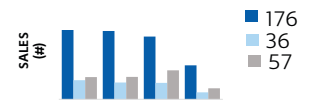
PUNA



SOUTH KONA



SOUTH HILO



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES: **1,378** ▼ 0.9%
 MEDIAN SALES PRICE: **\$379.0K** ▲ 3.8%
 TOTAL \$ OF SALES: **\$720.5M** ▼ 10.0%

CONDOMINIUM

OF SALES: **518** ▲ 4.6%
 MEDIAN SALES PRICE: **\$371.0K** ▲ 1.6%
 TOTAL \$ OF SALES: **\$291.0M** ▼ 1.0%

VACANT LAND

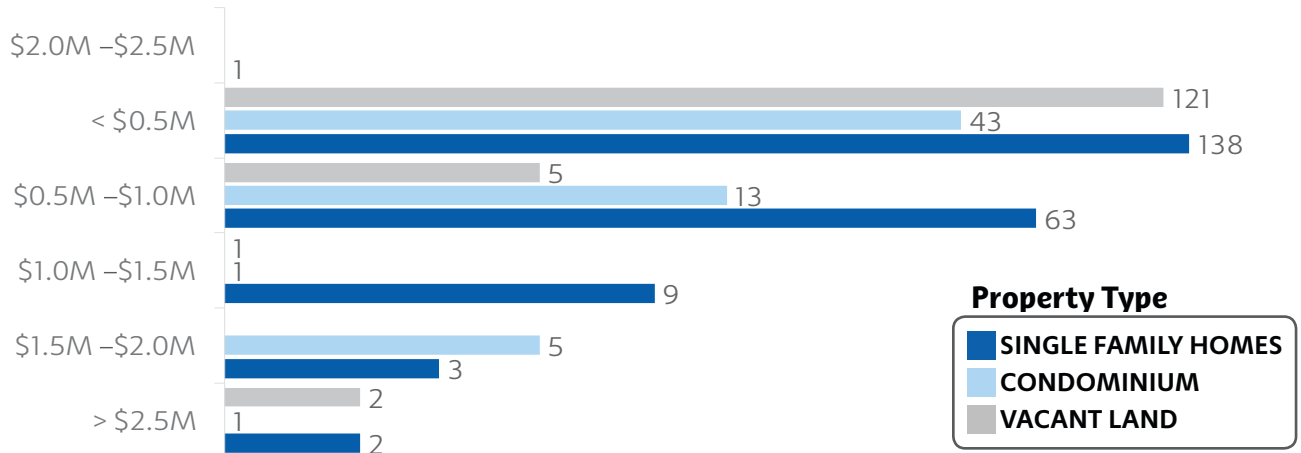
OF SALES: **955** ▼ 18.8%
 MEDIAN SALES PRICE: **\$32.0K** ▲ 6.7%
 TOTAL \$ OF SALES: **\$159.2M** ▲ 0.2%

* Annual trend shown include 2016 to present

NEIGHBORHOOD SALES

Information Deemed Reliable But Not Guaranteed.
 SOURCE: Multiple Listing Services from respective Boards of Realtors®, Bureau of Conveyances, and Title Guaranty.

ISLAND SALES (#) BY PRICE RANGE



TG TEAM — Hawaii Island

Let Us Be A Part Of Your Solution!



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